



2009 Rates, Dates & Data Cooperative Direct Mail Program

Marketing Power

BARS & CLUBS-DEK is the cornerstone of a multi-media marketing program targeting the owners & managers of bars, clubs and liquor serving establishments across the USA with independent buying authority. Your full-color card is included in the cooperative direct mail program as well as featured online at www.BARSCLUBS-DEK.com.

2009 Publishing Schedule

Issue	Closing Date	Mailing Date
Jan/Feb (Pre Vegas Show)	Dec 19	Late-January
May	Apr 10	Mid-May
Aug	Jul 10	Mid-August
Oct/Nov	Sep 25	Late-October

Create New Customers & Increase Sales

- Generate High Quality Sales Leads
- Drive Traffic to Your Website
- Drive Qualified Buyers to Your 800#
- Promote Your Show Exhibit
- Mass Market a Special Offer
- Launch New Products
- Build Your Prospect Database
- Conduct Market Research with our A/B Split Program

7 PT UNCOATED STOCK 4-COLOR/B&W without bleeds

	100,000	CPM
Circulation		
Standard Per Mailing	\$3,390	\$33.90
Jumbo Per Mailing	\$4,490	\$44.90

Card Size	Standard	Jumbo
Trim Size	3 ⁹ / ₁₆ " x 5 ³ / ₈ "	5 ³ / ₈ " x 7"
Image Area (No Bleeds)	3 ¹ / ₈ " x 5 ¹ / ₈ "	5 ¹ / ₈ " x 6 ³ / ₄ "

7 PT MATTE STOCK WITH GLOSSY FINISH

4-Color Both Sides With Bleeds
UV Coat One Side; Varnish Second Side

Standard Per Mailing	\$6,990
Jumbo Per Mailing	\$8,990

Audience Profile

Bars, Pubs, Taverns, Saloons	47,284
Eating Establishments w/ Bars	17,216
Bars & Grills/Sports Bars/Restaurants	10,638
Hotels/Motels/Resorts/Country Clubs	7,714
Nightclubs & Dance Clubs	4,666
Bowling Alleys & Billiard Parlors	4,474
Social/Veteran/Fraternal Clubs	4,088
Cocktail Lounges	1,931
Dealers/Distributors & Liquor Serving Chain HQs	961
Casinos	728
Gentlemen's Clubs	300
Total	100,000

*Mini-Catalogs as low as
18 cents each for a single issue*

Add a solo email campaign to 26,000 Hospitality Facilities at a discounted multi-media rate.

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Cooperative Direct Mail Program



Want to reach a market before or after a major trade show? We have a solution for you.

Looking to launch new products nationwide in multiple mediums? We have a solution for you.

*Looking to replace trade shows with a more cost-effective campaign to the market?
We have a solution for you.*

Looking to achieve sales goals with a shrinking budget? We have a solution for you.

Need new customers? We have a solution for you.

Additional Online & Direct Marketing Services

Online Card in Current Offers (Archived Online Indefinitely).....	\$295
Solo Email Campaign to 26,000 Hospitality buyers (must have qualifying offer)	\$2500
Solo Email Campaign Subject Line A/B Split.....	\$200
Card in BARS & CLUBS eDEK emailed to 4,000 + buyers.....	\$150
Mailing List Rental	Call for Quote

Card-DEK Program Enhancements

Four-Color on Second Message Side	\$495
Half Back Cover.....	\$695
Logo on Cover	\$195
First Card Position	\$395
2nd - 5th Position.....	\$95
A/B Split - Standard Card	\$275
A/B Split - Jumbo Card	\$450
Overruns (price per 1000)	\$150
Electronic Lead Delivery Program	\$150
Creative Services - Machalek Communications' Design	
Complete Creative Services – 1 Message Side	\$250
Complete Creative Services – 2 Message Sides	\$395
Redesign of Existing Layout	\$195
Code/Text/Minor Changes on Existing Layout.....	\$50
Re-sizing Incorrect Submissions of Customer Supplied Artwork.....	\$150